John Lincoln's List of Questions For SEO Consultants Published on Marketing Land, January 15, 2016 http://searchengineland.com/6-big-mistakes-seo-rookies-make-238058

Here are some of the questions I ask in the interview process. Feel free to use these the next time you interview an SEO consultant.

- 1. What is a robots.txt file?
- 2. What is the X-Robots tag?
- 3. What is the nositelinksearchbox meta tag?
- 4. What is the notranslate tag?
- 5. What is Unicode/UTF-8 and why does that matter to Google?
- 6. Is case important for meta tags?
- 7. What is the refresh meta tag and why is it not recommended?
- 8. What is an .htaccess file and how do you use it?
- 9. How can you use user agent and IP location detection to improve UX?
- 10. What is a rel canonical?
- 11. What is noindex, nofollow?
- 12. When do you use robotx.txt, a rel canonical and a noindex nofollow?
- 13. How do you optimize a web page?
 - a. URL
 - b. Title
 - c. Description
 - d. H1
 - e. H2
 - f. Images
 - g. Schema
 - h. Internal linking
- 14. Have you ever optimized in a different language?
- 15. What is a hreflang tag?
- 16. What are good links for SEO?
- 17. How does blogging play a role in SEO?
- 18. What is the difference between absolute and relative URLs?
- 19. What are all the different ways you can optimize for mobile and the technical requirements.
 - a. Subdomain
 - b. Different domains
 - c. Vary http header
 - d. Responsive
- 20. How does social media play a role in SEO?
- 21. What are 404 errors?
- 22. What is 200 ok?
- 23. What is 301 and 302 redirect? When should you use each?
- 24. What is a server header checker?
- 25. Have you used Screaming Frog?
- 26. How do you check rankings for SEO?

- 27. Are you Google Analytics certified?
- 28. How do you find broken external links pointing at your website?
- 29. What would you do to optimize a website purely in Ajax or JavaScript?
- 30. Have you ever optimized an application?
 - a. Deep links on website to app
 - b. Set up app in Google Analytics and Google Search Console
 - c. Optimize app in app store
- 31. What would you do if you saw a client got a spike in 404 errors in the Google search console?
- 32. How would you test to see how Google can see content on a page?
- 33. What would you do to get a page indexed quickly?
- 34. What are directory structures and subdomains and how are they important for SEO?
- 35. What is https, how do you switch to https and why is it important for SEO?
- 36. What is different about getting a Google Local page ranked opposed to a normal HTML page?
- 37. What are your favorite SEO tools?
- 38. What are some of your most successful SEO projects?
- 39. What are all the manual penalties you can get in Google?
- 40. Tell me about a penalty you have cleaned up?
- 41. How do you configure a disavow file?
- 42. How do you send out a link takedown request?
- 43. How do you write a reinclusion request?
- 44. How would you handle a hacked website?
- 45. How would you handle 1,000 new links pointing at your website with commercial anchor text?
- 46. What are all the algorithmic issues you have in Google?
- 47. How do you optimize for Google video search?
- 48. What do you specify in video markup?
- 49. What do you show in a video sitemap?
- 50. How do you stop a video from appearing in a specific country?
- 51. What is a Google product feed?
- 52. What are the attributes of a product feed?
- 53. How do you optimize for Google news?
- 54. What is Google news publisher center?
- 55. Can Google news crawl PDF files?
- 56. Can Google news include audio or multimedia content?
- 57. Does Google require a Google news sitemap?
- 58. What are the Google news standout tags and keywords tags? How are they different than other meta tags?
- 59. What are all the types of sitemaps?
- 60. What are mobile usability errors and how do you fix them?
- 61. What are the most common page speed issues?
- 62. What are the five types of website models?
- 63. How do you build client relationships?
- 64. What is the difference between SEM Rush, SpyFu, Majestic and Moz?